

**THE INTERNATIONAL MAGAZINE FOR BOAT DEALERS  
YACHT BROKERS & MARINE CHANDLERS WORLDWIDE**



# **Boat Dealer** *incorporating* **Yacht Broker International**

# **& Chandler**

Quarter 3 - 2006

## **WORLD RIB REVIEW**

**GEAR & GADGETS  
To Stock & Sell**

**PROPELLERS**  
*The latest props for  
high performance  
boats and yachts*

**SOUTH AFRICA**  
*The best boats and  
yachts from this  
expanding nation*

**LUXURY YACHT  
MARKETING**  
*Selling yachts  
at the top end*

**THE ULTIMATE  
WEEKENDER?**  
*Cruise Craft's  
'Executive 700'*

**INSIDE-A-DEALER**  
*The Berthon Group.  
One of Europe's  
biggest dealers*





**SCANSTRUT**

Scanstrut recently announced the launch of a new integrated LED all round white light mount accessory. Featuring the innovative Hella NaviLED® 360 single LED all round white light, the SC113 integrated light mount makes the installation of navigational lights even easier on all power and sailing vessels. Pre-fitted with a NaviLED® 360, the SC113 mount comes complete with 1.5m of cable and is designed to position the light above compatible radar or satcom antennas for maximum visibility.

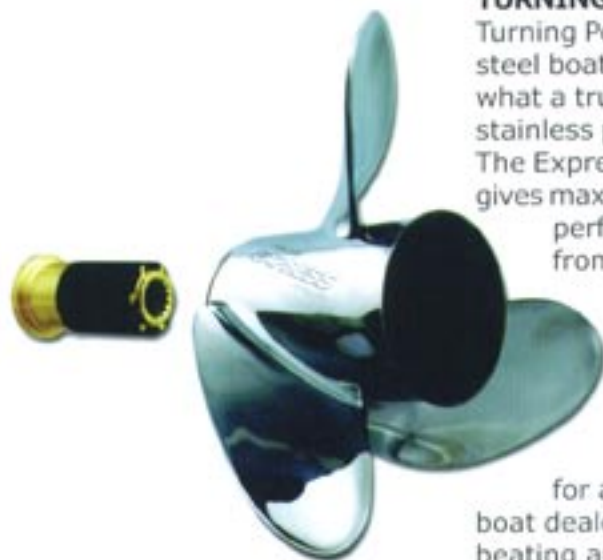
[www.scanstrut.com](http://www.scanstrut.com)



**INTERLOCKING TEAK TILES**

The Burmese Teak used to make these special tiles is high grade old growth Teak. In many cases short lengths, cut-offs from manufacturing teak decking for some of the worlds most renowned yacht builders are used to make these teak tiles, reducing wastage of the teak used. Prices for the tiles are a fraction of the cost of long Teak yacht decking planks and environmentalists will also be pleased to know that all the teak used is from sustained yield forests and the plastic interlocking base is from recycled plastic.

[www.Perfect-Choice-Teak-Tiles.com](http://www.Perfect-Choice-Teak-Tiles.com)



**TURNING POINT PROPELLERS**

Turning Point's Express stainless steel boat propellers define what a true high performance stainless prop should be.

The Express range of propellers gives maximum overall performance you demand from a stainless steel propeller - fast top end, quick acceleration and great holding ability. Combine that with exceptional value

for any stainless prop, and boat dealers & chandlers will be beating an Express path to Turning Points Order department this summer!

[www.turningpointpropellers.com](http://www.turningpointpropellers.com)

**BROWNIE'S BOAT HOOKAH SYSTEM WITH NEW E-REEL™**

Whether you find yourself pleasure diving on a beautiful coral reef or exploring a shallow wreck, Brownie's Built-in Hookah System is the most hassle-free way to dive. With no need for air fills or heavy tanks, Brownie's Hookah Systems make it easy and fun to enjoy the underwater world even when diving wasn't originally planned.

When an opportunity presents itself, simply deploy the air hose to the preferred length, connect the individual diver hoses to the end and flip the switch.

The convenience of diving built into your boat, coupled with the freedom for 1-4 divers to explore an area larger than an American football field, make Brownie's Hookah Systems with the new E-Reel™ a fun and easy way to dive.

[www.browniedive.com](http://www.browniedive.com)



**SEA SURE SAIL COVERS**

Sea Sure have launched a new range of standard size, easy to fit sail covers. Both are designed to protect sails from the harsh marine environment but most importantly, from UV degradation. Produced in volume and available in a range of sizes to fit many yachts, the covers are very competitively priced and are now available to leading chandlers.

[www.sea-sure.co.uk](http://www.sea-sure.co.uk)

*If you have a product you would like considered for inclusion in our Gears & Gadgets section, please email our features editor, Janet Bryant with all your information including any pictures to:*

[janet@](mailto:janet@)

[boatdealerandchandler.com](http://boatdealerandchandler.com)